



Press Release

Cyberlink and Green agree strategic partnership

The two companies are entering into a strategic partnership. A renowned provider of ICT infrastructure services, Cyberlink AG will be present in three Green data centers, effective immediately. Green, the leading provider of data center and IT infrastructure solutions in Switzerland, is expanding its range of services to include managed connectivity services, including SCION. The partnership will see both companies working together and focusing on their respective core competencies.

Lupfig, June 29, 2023 – As a specialist for infrastructure services in the fields of cloud and connectivity, Cyberlink places great value on high availability and security. Cyberlink found a suitable strategic partner in Green while looking for a new data center provider to expand their backbone. Green meets all their requirements in full and offers certified data center services on the latest infrastructure at three geo-redundant locations.

By partnering with Green, the managed service provider (MSP) is expanding its data center backbone and will be present in the three Green data centers in Dielsdorf, Lupfig, and Schlieren from now on. Green's data centers are among the most modern in Switzerland and meet the strict security, availability, and compliance requirements of the Zurich-based provider.

Along with classic colocation, the service portfolio of Cyberlink at the new data center locations covers managed connectivity services, including "SCION Access", the new Swiss connectivity service. Currently, the Secure Swiss Financial Network (SSFN), a centralized communication platform for the Swiss financial market, is being created based on SCION. As one of the few approved providers, Cyberlink enables Swiss financial service providers to connect to the SSFN. With the partnership, SCION Access will be available to all Green customers straight away.

"With Green, we have found the ideal partner for the strategic expansion of our data center footprint," says Thomas Knüsel, CEO of Cyberlink. "At the same time, we are looking forward to close cooperation in the area of managed business connectivity." Marco Stadler, Chief Sales Officer at Green adds: "Cyberlink is an important and established provider who will be offering all Green services as a reseller from now on. In turn, Cyberlink will be available as a carrier at all Green sites and will expand our connectivity portfolio. The SCION access in particular will provide a valuable addition for companies from the financial industry."



With modern data centers at four geo-redundant locations in Switzerland, Green is an attractive partner for Cyberlink. Thanks to the presence of major Enterprise customers, leading international cloud providers, and IT integrators, Cyberlink will benefit from excellently connected and networked IT infrastructure that they can build on. And this infrastructure is set to grow further: Green is planning to build additional data centers in both Dielsdorf and Lupfig and is thus accelerating its growth and innovation program in Switzerland.

About Cyberlink

Cyberlink AG has been an independent, Swiss managed service provider for ICT infrastructures since 1995. Its service portfolio includes cloud and connectivity services and is aimed exclusively at business customers. The cloud platform is one of the most modern in Switzerland and the services provided on it are audited in line with the ISAE-3402 standard. Cyberlink has continually been delivering top results in the annual Bilanz Telekom Rating for ten years. It has consistently held a Top 3 spot in the “ISP & Corporate Networks” category since 2014 and was the winner of the same category in 2022 – for the fifth time in a row. 40 employees work at its headquarters in Zurich and the company is wholly owned by the Swiss management board.

More information at: www.cyberlink.ch

About Green

Green is the leading data center provider in Switzerland. The company also offers internet, hosting, and domain services for private individuals. The company operates six data centers at four locations in the greater Zurich area. Green is planning additional data centers in both Dielsdorf and Lupfig and is accelerating its growth and innovation program in Switzerland. The company enables geo-redundant high-performance computing for cloud providers (hyperscalers) and companies and also offers comprehensive networking solutions across all locations.

Green regularly makes its mark on the national and international stage with its range of services and is the only Swiss provider to be awarded an M&O Stamp of Approval by the renowned Uptime Institute. For the fourth time in a row, Green has been named the Swiss market leader for data centers and colocation by international consulting firm ISG.

More information at: www.green.ch

Pictures for download.



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